



# CAPABILITIES STATEMENT

InfoSmart Technologies is an international IT company that offers software solutions to federal and commercial customers across multiple industries.

IST has 20+ years of experience in the field of information technology, which has allowed us to become a trusted strategic partner for our clients. Our expertise lies in delivering results that meet and exceed our clients' goals and objectives. We do this by providing effective and efficient consultation, project management, ideation, conceptualization, and implementation services.

## CORE COMPETENCIES



Legal Case Management Systems



Internet of Things



CRM/ERP Implementation



Enterprise Integration



Infrastructure & Cloud Solutions



Applications Development



Data Migration



Resource Management



RPA/AI Development



IT Consulting & Training

## OUR APPROACH AND EXPERIENCE



Staff: software architects, developers, and data scientists who hold certifications in the latest technologies.



Working with customers of all sizes in any industry



Reduce cost and increase efficiencies



Implement current IT industry standards



Provide temporary and permanent IT staffing



Provide IT managed services, in-house IT development and IT outsourcing



Expert in Microsoft, Oracle, SAP, IBM and IOT/AI technologies



Experienced in big data, Cloud, Web, Mobile and SAP-HANA application



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## CAPABILITIES STATEMENT



### PAST PERFORMANCES

#### GEORGIA DEPARTMENT OF HUMAN SERVICES

The State of Georgia needed to modernize their Legal Case Management System. The project involved analyzing existing processes, identifying areas for improvement, and implementing technology solutions to increase efficiency and accuracy of case processing.



We worked with a variety of software and technology tools, including document management systems, legal case management software, and business intelligence tools. We integrated the e-signature process with vendors and government leadership.

We also architected and supported an enterprise data warehouse within Azure, designing and implementing data models, developing data integration solutions, and managing data quality and governance.

#### SPECTRA ENERGY CORP

Spectra owned the Texas Eastern Pipeline (TETCo), a major natural gas pipeline that brings gas from the Gulf of Mexico coast in Texas to the New York City area, which was one of the largest pipeline systems in the United States. Spectra also operated three oil pipelines.



**InfoSmart was involved in a project that focused on designing and developing an Enterprise Resource Planning (ERP) system.**

- **Requirements gathering:** the project included a crucial stage of requirements gathering, which involved gaining an in-depth understanding of the organization's business processes, workflow, and requirements to determine the specific needs of the ERP system.
- **System Design:** based on the requirements gathered, a detailed design of the ERP system was created, including the modules, features, and functionalities required.
- **Platform Selection:** we choose a suitable platform for the development of the ERP system, based on factors such as scalability, integration capabilities, and ease of use.
- **Data Modeling:** this involved creating a database structure to store and manage the data required by the ERP system.
- **Development:** this involved coding and testing the ERP system, ensuring that the modules, features, and functionalities are working as expected
- **Deployment:** the ERP system is deployed to the production environment, and data is populated in the system.
- **Training:** end-users were trained on how to use the ERP system and its various modules
- **Support and Maintenance:** this involves ongoing support and maintenance of the ERP system, to ensure its smooth operation and address any issues that may arise.

#### AFLAC

InfoSmart was involved in implementing the Salesforce Application at Aflac, providing support for both Salesforce Administrators and Business Users.



Our role included performing administrative tasks such as managing users and profiles, setting permissions and sharing rules, updating page layouts and user interfaces, creating reports and dashboards, and implementing declarative processes. We analyzed business processes and evaluated end-user requirements to prioritize, troubleshoot, and identify the root cause of issues, offering solution recommendations as needed.

#### SCORPION OIL & GAS

SOG is an upstream company headquartered in Houston, TX and operates assets along the Gulf Coast in Texas, Louisiana, Mississippi, and Alabama. Their focus is on creating value by acquiring, developing, and operating mature conventional oil and gas assets.



InfoSmart developed an enterprise application that facilitated communication and execution of operations between various operational locations, partners, and employees. The project utilized technologies such as SAP, Oracle, SQL Server, and Java. The application improved collaboration by enabling better communication and participation, streamlined operations by automating various processes, making them more efficient and reducing errors. Additionally, it provided real-time visibility into business operations, leading to better decision-making. The application's scalability was ensured by using a robust platform with SAP, Oracle, SQL Server, and Java. The application also provided enhanced security features to protect sensitive business data and could be seamlessly integrated with other systems like CRM, ERP, and Supply Chain Management for a better user experience.

#### SYSCO

Due to the extensive range of products that Sysco handles and the varying locations and seasons throughout the year, it was not always possible to procure a desired product in the desired quantity.



Our data analytics team developed a solution known as Item Matching. This solution utilizes advanced data analytics techniques to identify the optimal type of product, even if it is sourced from multiple manufacturers. By analyzing data on factors such as supplier availability, product quality, and pricing, Item Matching can help Sysco obtain the desired products at the best possible cost, even in the face of fluctuating supply and demand.

#### COMPASS

The main objective of the project was to develop a data collection and management system that would assist personnel in capturing various data related to air conditioning and heating units in a stadium. The system allowed for individual calibration of instruments and collection of data on factors such as air pressure, static pressure, and condensation levels. Personnel could easily capture the data from anywhere without requiring access to a wireless network. Once synchronized with the regular databases, RDS models, and relational databases, the data was then scrubbed, manipulated, and used to create visualization analytics packages, or exported to external systems if necessary.



#### MERCEDES BENZ

Through InfoSmart, Mercedes Benz implemented the V2MOM management process. This process encouraged the adoption of shared principles, including embracing change, eliminating outdated inefficiencies, and reducing unnecessary tasks by embracing new ways of working. These principles also included the concepts of "getting comfortable with being uncomfortable" and eliminating "meta work." Using Salesforce Customer 360, IST brought together its marketing, sales, dealer, and service teams with a shared view of every customer. The outcome was a significant 160% yearly increase in email click-through rates. The project focused on data management and collaboration, and the use of Salesforce technology played a key role in achieving success.

